

*Officers:*

James J. Lewis, CPA\*, ABV/CVA  
Alan D. Piaker, CPA  
Roy E. Fuller, CPA  
John R. May, CPA\*  
Angelo J. Gallo, CPA  
Richard A. Lynch, CPA  
Amy E. Brown, CPA\*  
Janeen E. Sultryk, CPA\*  
Kyle J. Miesfeldt, CPA  
Thomas F. Shanahan, CPA\*



Established in 1955

(607) 729-9373  
Fax: (607) 729-6893  
Website: pnlepa.com

Philip M. Piaker, CPA  
(1921-2003)

Abraham L. Piaker, CPA  
(1925-2005)

*Retired:*

Allan R. Lyons, CPA  
Kenneth L. Coleman, CPA

\*Also Licensed in Pennsylvania  
+Also Licensed in Maryland

March 24, 2017

Members of the Board of the  
Town of Union Local Development Corporation

We have audited the financial statements of the TOWN OF UNION LOCAL DEVELOPMENT CORPORATION, for the year ended December 31, 2016, and have issued our report thereon March 24, 2017. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards and *Government Auditing Standards*, as well as certain information related to the planned scope and timing of our audit. We have communicated such information to you dated January 20, 2017. Professional standards also require that we communicate to you the following information related to our audit.

**Significant Audit Findings**

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by The Town of Union's Local Development Corporation are described in Note 1 to the financial statements. New accounting policies adopted are described in Note 7 to the financial statements and the application of existing policies was not changed during the year ended December 31, 2016. We noted no transactions entered into by the Corporation during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the financial statements were:

Management's estimates related to compensated absences and reserve for doubtful loans. The process at the Town of Union's Local Development Corporation includes a periodic review function by the Town of Union's management of these areas. We have evaluated the key factors and assumptions used to develop the aforementioned estimates in determining that they are reasonable in relation to the financial statements taken as a whole.

The financial statement disclosures are neutral, consistent, and clear.

# Piaker & Lyons

Members of the Board of the  
Town of Union Local Development Corporation  
Page Two

## Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

## Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management. Management has corrected all such misstatements. In addition, none of the misstatements detected as a result of audit procedures and corrected by management were material, either individually or in the aggregate, to the Town of Union Local Development Corporation's financial statements taken as a whole.

## Disagreements with Management

For purposes of this letter, professional standards define a disagreement with management as a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

## Management Representations

We have requested certain representations from management that are included in the management representation letter dated March 24, 2017.

## Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Company's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

## Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Company's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

## Other Matters

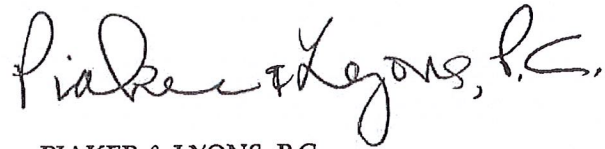
With respect to the supplementary information accompanying the financial statements, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with U.S. generally accepted accounting principles, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.

## Piaker & Lyons

Members of the Board of the  
Town of Union Local Development Corporation  
Page Three

\*\*\*\*\*

This information is intended solely for the use of the members of the Board and management of The Town of Union Local Development Corporation and is not intended to be and should not be used by anyone other than these specified parties.

A handwritten signature in cursive script that reads "Piaker & Lyons, P.C.".

PIAKER & LYONS, P.C.